## Why United Security Assurance?

United Security Assurance has been specializing in LTCi since 1983 and takes a realistic approach to its underwriting philosophy. We are a privately held, niche LTCi carrier and have been successful in providing insurance coverage to individuals with challenging health conditions. Our plans are uniquely designed and our flexible underwriting allows us to consider medical conditions that other LTCi carriers would not.



- A suite of comprehensive
   Tax-Qualified and Non Tax-Qualified products, Stand-Alone and Short-Term Home Health Care plans.
- The use of a **Health and Lifestyle** approach by our in house underwriters that allows us a more **common sense approach** to underwriting your clients.
- Unisex rates which may allow female clients, applying alone, a more competitive rate.
- 5 Underwriting classes and our Impaired Risk class which has been specifically designed for more challenging health conditions.
- The only true LTCi option for many who have already been turned down by other carriers or are unable to apply because of their medical conditions, with an approximately 60% issue rate.
- Short Term Care Insurance Plans, that offers streamline underwriting.



## 800-872-3044 or usaofpa.com

We know the key to making more money in long term care insurance sales is not just about how many applications you write in a week, but also about getting more of your business issued. We at United Security Assurance are committed to helping you secure valuable long term care insurance coverage for your clients, and we will work hard to earn your business. **Contact us today!**